

Message Text

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PAGE 01 LAGOS 05512 200819Z

20

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 SP-03 AID-20 EB-11 NSC-07 RSC-01

CIEP-02 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 L-03 H-03

CIAE-00 FRB-02 INR-10 NSAE-00 XMB-07 OPIC-12 LAB-06

SIL-01 DODE-00 PA-04 USIA-15 PRS-01 DRC-01 /151 W

----- 089392

R 191549Z JUN 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 4614

LIMITED OFFICIAL USE LAGOS 5512

E.O. 11652: N/A

TAGS: BEXP, ETEL, NI

SUBJECT: TELECOMMUNICATIONS: PAGE TRYING TO PICK UP THE
PIECES IN RIVERS STATE

REF: LAGOS 4214 AND PREVIOUS

1. EMBASSY HAS RECEIVED VISIT BY JACK EDENS, A VICE-PRESIDENT
OF PAGE COMMUNICATIONS ENGINEERS, INC AND MARIO CAIAFA, PAGE
EUROPA S.P.A., ROME. REPRESENTING PAGE'S ITALIAN SUBSIDIARY,
THEY HAVE BEEN ASSIGNED TASK OF SALVAGING RIVERS STATE TV-RADIO
PROJECT.

2. ACCORDING TO EDENS, WHO HAS HAD DISCUSSIONS WITH RIVERS STATE
GOVERNOR DIETE-SPIFF IN PAST MONTH, CONTRACT TO COMPLETE
PROJECT HAS NOT REPEAT NOT BEEN AWARDED TO THOMPSON C.S.F. AS PREVIOUSLY
EXPECTED (SEE REFTEL), AND WILL NOT BE AWARDED TO ANYONE
UNTIL PAGE-RIVERS STATE CONTRACTUAL PROBLEM ARE SORTED OUT.
IN MEANTIME, PAGE HOPES TO RESOLVE DIFFERENCES AND EVENTUALLY
PICK UP WHERE IT LEFT OFF.

3. EDENS RECOGNIZES THIS WILL INVOLVE MAJOR EFFORT TO
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PAGE 02 LAGOS 05512 200819Z

CONVINCE FMG PROJECT IS A WORTHY ONE, AND PLANS TO

RE-ESTABLISH A PERMANENT OFFICE IN LAGOS BEGINNING
NEXT MONTH. IN MEANTIME, PAGE ONCE AGAIN ACTIVELY
PURSUING OTHER BUSINESS OPPORTUNITIES IN NIGERIA.

4. COMMENT: PAGE'S SECOND-WIND EFFORT TO RESOLVE ITS
PROBLEMS AND RESTORE ITS GOOD NAME IN NIGERIA IS WELCOME
DEVELOPMENT AND INDICATIVE OF IMPORTANCE IT ATTACHES TO
THIS COUNTRY'S MARKET POSSIBILITIES. IN CONVERSATION WITH
AMBASSADOR, EDENS PROMISED MAINTAIN CLOSE CONTACT WITH
EMBASSY OVER COMING MONTHS AND KEEP IT INFORMED OF PROGRESS.

5. AT ITS DISCRETION, COMMERCE MAY WISH CONVEY SUBSTANCE
PARAS 1 AND 2 TO TELCOM.
REINHARDT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TELECOMMUNICATION, TELEVISION STATIONS, PROGRAMS (PROJECTS), CONTRACTS, RADIO STATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 19 JUN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: WorrelSW
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LAGOS05512
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740161-0442
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740633/aaaabbpv.tel
Line Count: 75
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: LAGOS 4214 AND PREVIOUS
Review Action: RELEASED, APPROVED
Review Authority: WorrelSW
Review Comment: n/a
Review Content Flags:
Review Date: 23 MAY 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 MAY 2002 by shawdg>; APPROVED <20 MAR 2003 by WorrelSW>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TELECOMMUNICATIONS: PAGE TRYING TO PICK UP THE PIECES IN RIVERS STATE
TAGS: BEXP, ETEL, NI, US, RIVERS STATE, PAGE COMMUNICATIONS ENGINEERS
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005